

RFP 2010-39
Urinalysis and Hair Testing Services
September 1, 2010 - August 31, 2012

Scoring Factors	American Court Services William Parker, President and General Manager P.O. Box 744 Lancaster, OH 43131 (740) 687-6156 3rd party administrator for LabCorp of America and Quest Diagnostics	Dr. Harvey Graves, President / CEO Pinnacle Medical Management 654 N. Sam Houston Pkwy E., Suite 189 Houston, TX 77060 (281) 405-8378 3rd party administrator for Phamatech, Inc.	Medical Express Corp. Linda Rose Griffin, President 4237 Salisbury Rd. #304 Jacksonville, FL 32216 (904) 281-9723 3rd party administrator for LabCorp of America	Compliance Consortium Corp. Gary Baird, President 201 East 2nd Avenue P.O. Box 932 Belton, TX 76513 (800) 303-0281 3rd party administrator for Quest Diagnostic Labs and Phamatech, Inc.	ExperTox, Inc. Loretta Anderson, President 1803 Center Street, Suite A Deer Park, TX 77536 (281) 476-4600	OneSource Toxicology Lab, Inc. Margaret Gilbert, Director of Sales 1213 Genoa Red Bluff Pasadena, TX 77504 (713) 980-1079	Joni Harris Technical Resource Management, Inc. dba Norchem Drug Testing P.O. Box 70,000 Flagstaff, AZ 86004	John Toma, MBA National Sales Manager Phamatech, Inc. 10151 Barnes Canyon Road San Diego, CA 92121 (858) 643-5555 x239	TASC, Inc. Barbara A. Zugar, Executive Director 2234 N. 7th Street Phoenix, AZ 85006 (602) 254-7328 x 108
10% - The CSCD's / Brazos County's / other entities' experience with the service provider including timeliness in delivery and quality of services.	0	0	0	10	8	10	10	10	10
10% - Professional qualifications and reputation including performance factors and knowledge of offender population.	5	5	5	10	8	10	10	10	10
10% - Responsiveness in preparing the proposal.	5	10	5	5	10	10	10	10	10
10% - Clearly demonstrated understanding of the work to be performed and completeness and reasonableness of the plan for accomplishing the tasks.	5	5	5	5	10	10	10	10	10
10% - The manner in which the minimum requirements are met and the extent to which these requirements are exceeded.	5	5	5	5	10	10	10	10	10
10% - Qualifications: Experience/Licenses/Certifications of management and staff.	5	10	10	8	10	10	10	10	10
10% - Evidence of accomplishments providing proposed services within the last 5 years.	10	10	10	10	10	10	10	10	10
30% - Proposed contractual terms and conditions. In considering the proposals, the CSCD reserves the right to select the acceptable applicant who offers contractual terms and conditions most favorable to the CSCD, including price.	5	7	15	15	22	20	26	27	28
SCORE	40	52	55	68	88	90	96	97	98
5-panel screen tested at lab	\$35.00	\$30.00	\$14.00	\$15.00	\$5.85	\$12.00	\$6.25	\$5.40	\$5.35
On-site collections by proposer employees (optional)	Plus \$15.00 per screen				\$50.00 per hour for 2 collectors plus \$0.50 per mile minimum 2 hours		\$12.00	Could be made available	
Confirmations	Included	\$25.00	\$32.00	No charge	\$12.89	\$18.00	\$15.00	\$11.00	\$12.00
Alcohol screens added to 5-panel			\$1.75	\$1.25	\$0.50	\$2.00	\$0.25	\$0.50	\$0.50
EIG screens added to 5-panel	\$40.00	\$30.00	\$35.00	\$4.50 added to 5-panel	\$9.96	\$17.00	\$2.25	\$8.50	\$3.00 added to panel \$5.00 single test
Hair testing	\$70.00	\$150.00	\$36.00	\$60.00	\$50.00	\$45.00	\$60.00	\$60.00	\$60.00
Reporting levels of positive screens	Included	Included	Included in confirmations	Included	Included	Included	Included	Included	Included
Reporting dilution type/level	Included	\$35.00	Included	Included	Included	Included	Included	Included	Included
Testimony, litigation pkgs, & affidavits	Specimen re-test \$175.00 Lab expert testimony \$225.00 per hour plus travel expenses MRO testimony \$125.00 per hour plus travel expenses	\$150.00 per hour	\$100.00 per hour for phone using MRO or Lab	Litigation package only \$250.00	\$350.00 per hour plus expenses, 4 hour minimum.	\$150.00 per hour	\$500.00 per day in person plus expenses \$75.00 per hour by phone \$40.00 litigation package	\$500.00 per day in person plus expenses \$50.00 per hour by phone \$40.00 litigation package	\$500.00 per day in person plus expenses No charge by phone No charge for litigation package
Other:	Can do web-based reporting	Web-based system	Web based system	Can do web-based reporting	Per CSS, can make data available to be pushed directly into our system, populating defendant record with results. Plan agreeable to CSS.	3-component web system	Per CSS, can make data available to be pushed directly into our system, populating defendant record with results. Plan agreeable to CSS.	Per CSS, can make data available to be pushed directly into our system, populating defendant record with results. Plan agreeable to CSS.	Will make data available to be pushed directly into our system, populating defendant record with results. Plan agreeable to CSS.